

# CX Nirvana: The Frictionless Experience



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## **Voice of Customer Measurement Methods**

Curating a frictionless experience starts with customer listening



# **Secret / Mystery Shopping**



#### Interaction Measurement

Gauge ease of interactions & make improvements



### Empathy & Stress Testing

Understand how employees interact with customers under various circumstances



#### **Company Value Testing**

Ensure employees treat & assist customers in a manor that aligns with your company values

# **Technology & Personal Support Balance**



Implement tech to streamline services AND Ensure agents are available for support





Use feedback to improve products/services AND



Communicate situational-pivoting with customers



Provide plenty of resources/content AND Set follow-ups with customers





## Need More Background on Customer Experience?



What's a Customer Journey Map? Template & Crash Course

This introductory guide to customer journey mapping will give you everything you need to know to start driving serious CX...



PeopleMetrics May 12, 2022



Customer Advisory Boards (CABs): Frequently Asked Questions

Customer advisory boards (CABs) will help you gather invaluable feedback, increase customer loyalty, and give your business a...



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What is Customer Experience?
Complete Introduction to CX

Customer experience (CX) has quickly become a key differentiator of leading businesses. Learn all the essentials with our complete...



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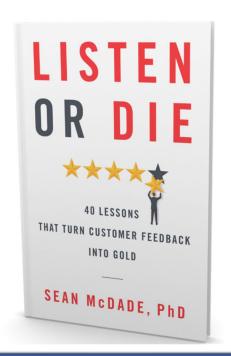
## **Listen of Die**

40 Lessons That Turn Customer Feedback Into Gold

LESSON #1

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EVERYONE WANTS TO BE CUSTOMER-CENTRIC, BUT NO ONE KNOWS WHAT THAT MEANS.



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